

The Human Firewall

Empower your employees to make smarter security decisions

Speakers



James McKenny
Cyber Security
Solutions Specialist



Jawvad Malik
Lead Security
Awareness Advocate



Agenda

- Webinar housekeeping
- About Grey Matter
- How to build better defences for your organisation through leveraging the human firewall
- The importance of building a healthy security culture
- How to enable your employees to make smarter security decisions
- Q&A
- Contact details



Welcome to today's webinar

How can I ask a question?

- Q&A feature
- We will answer questions at the end

Can I view this presentation after the session?

- Yes, the webinar is being recorded
- The recording and slides will be available via the link you used to join today's session

Additional support post webinar:

- Demos
- Free trials
- Licensing advice
- Blogs & other content
- Additional webinars to view & attend

About Grey Matter



- Launched in 1983
- Software reseller and cloud service provider focused on supporting developers and technology-led companies
- Acquired by the Climb Global Solutions (NASDAQ: CLMB) in 2020
- Offices in the UK, Canada, Ireland and the USA
- Vast catalogue of solutions from leading and niche vendors
- Cyber security, ISV, Microsoft, Embarcadero and mapping specialist teams



Javvad Malik
Lead Security Awareness Advocate

- 20 years in information / IT / cyber security
- Security Operations
- Consultant
- Industry Analyst
- Security Advocate
- YouTuber
- Podcaster
- Blogger

JavvadMalik.com

@J4vv4D

Zoom Scam Forces Closure of Australian Hedge Fund

Tech

Scammers use Queen's death to trick people into crypto and NFT schemes

The UK's National Cyber Security Centre has also warned that there could be an increase in email phishing scams

Adam Smith • Tuesday 20 September 2022 12:59 • [Comments](#)



An Illinois hospital is the first health care facility to link its closing to a ransomware attack

A ransomware attack hit SMP Health in 2021 and halted the hospital's ability to submit claims to insurers, Medicare or Medicaid for months, sending it into a financial spiral.



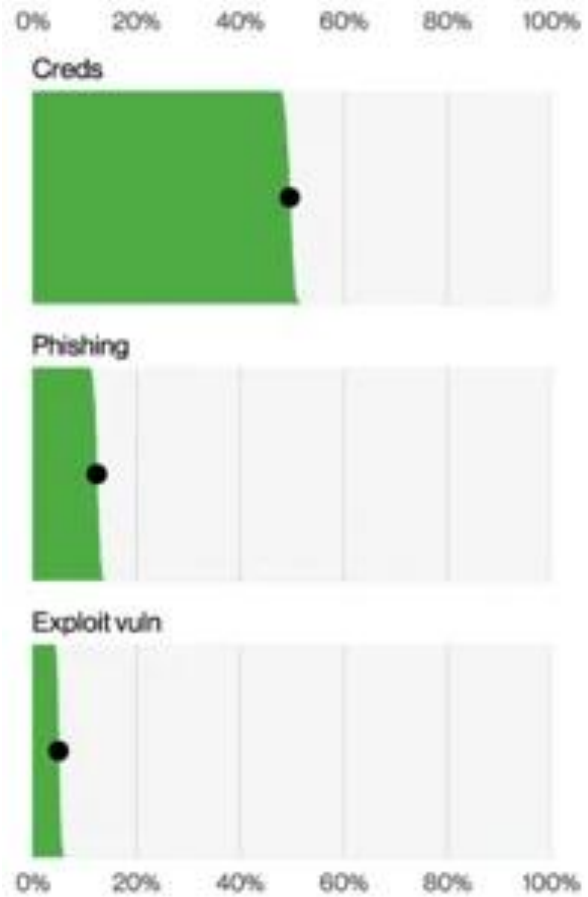


Figure 7. Select enumerations in non-Error, non-Misuse breaches (n=4,291)

VDBIR: 74% of Data Breaches Involve the “Human Element”

2023 Thales Data Threat Report Reveals Increase in Ransomware Attacks and Human Error as Main Cause of Cloud Data Breaches

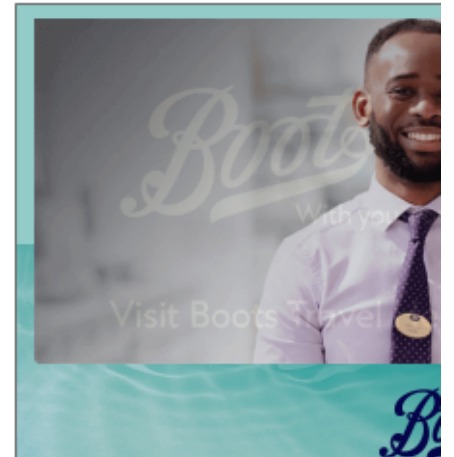


Business Wire

April 18, 2023 · 5 min read



THALES
Building a future we can all trust



Why do people fall for social engineering attacks?





Hyperactive WHAT
Lazy WHY

A rooster with a red comb and wattle, white neck, and dark body is walking on a gravel road. The text "Why Did The Chicken Cross The Road?" is overlaid in the center.

Why Did The Chicken Cross The Road?

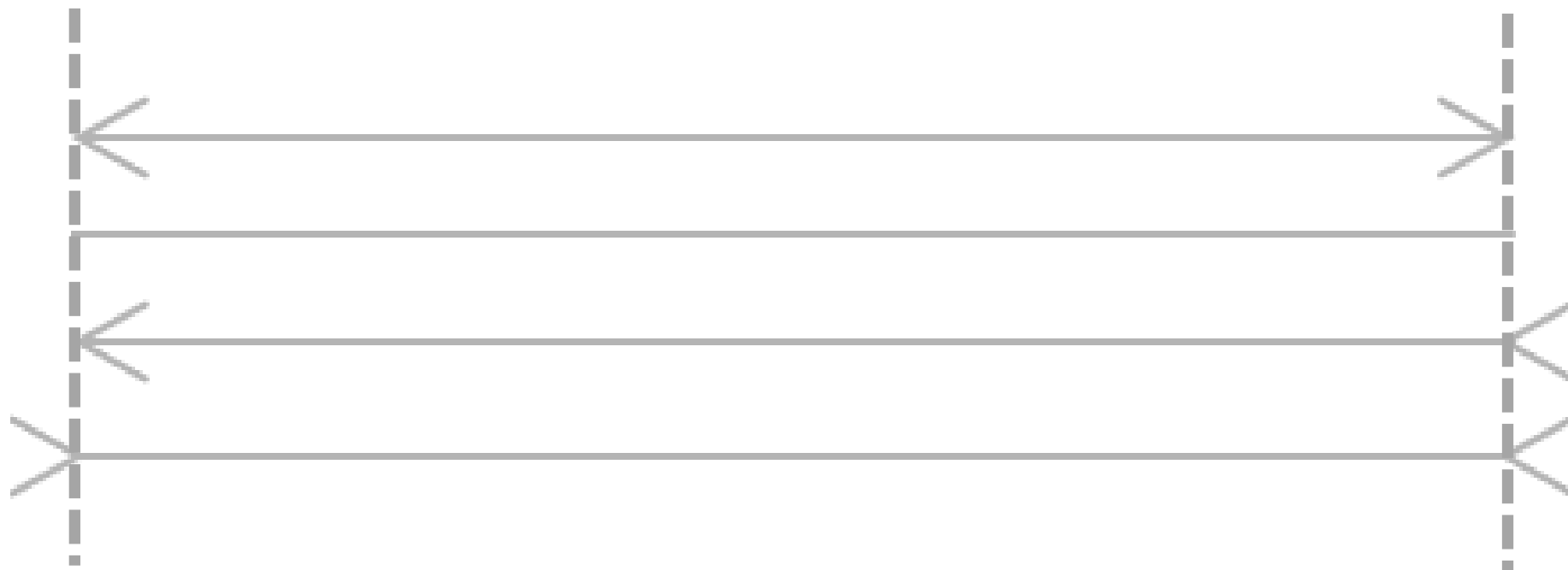
Our Own Brains Working Against Us



Which line is longest?



Which line is longest?



CONTEXT IS KING

WE DON'T SEE OBJECTIVELY

13

13

sketchplanations

CONTEXT IS KING

WE DON'T SEE OBJECTIVELY

A 13 C

13

sketchplanations

CONTEXT IS KING

WE DON'T SEE OBJECTIVELY

A 13 C

12 13 14

sketchplanations

Perception vs. Reality

- The phonemic power of the human mind, according to a research at Cambridge University, it doesn't matter in what order the letters in a word are, the only important thing is that the first and last letter be in the right place.
- The rest can be a total mess and you can still read it without a problem.
- This is because the human mind does not read every letter by itself, but the word as a whole. Amazing huh?
- And I always thought spelling was important!

**What do
employees
need to do?**



Recognise

&

Report



A person wearing a white martial arts gi (uniform) with a black belt. Their hands are clenched into fists, suggesting a state of readiness or determination. The image is overlaid with a semi-transparent grey filter. The text "More training!" is centered in a bold, orange font.

More training!



**Think like a marketer,
Not like a trainer**

Think like a marketer

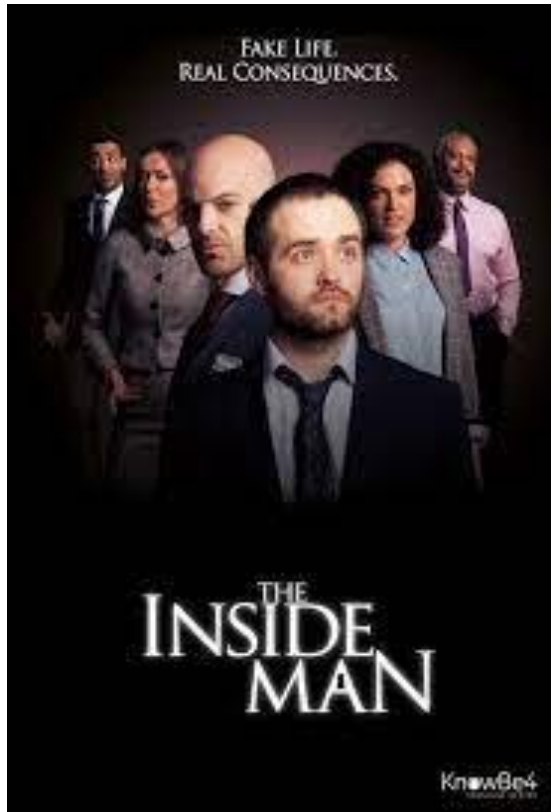


**You can't effectively train on
everything...**

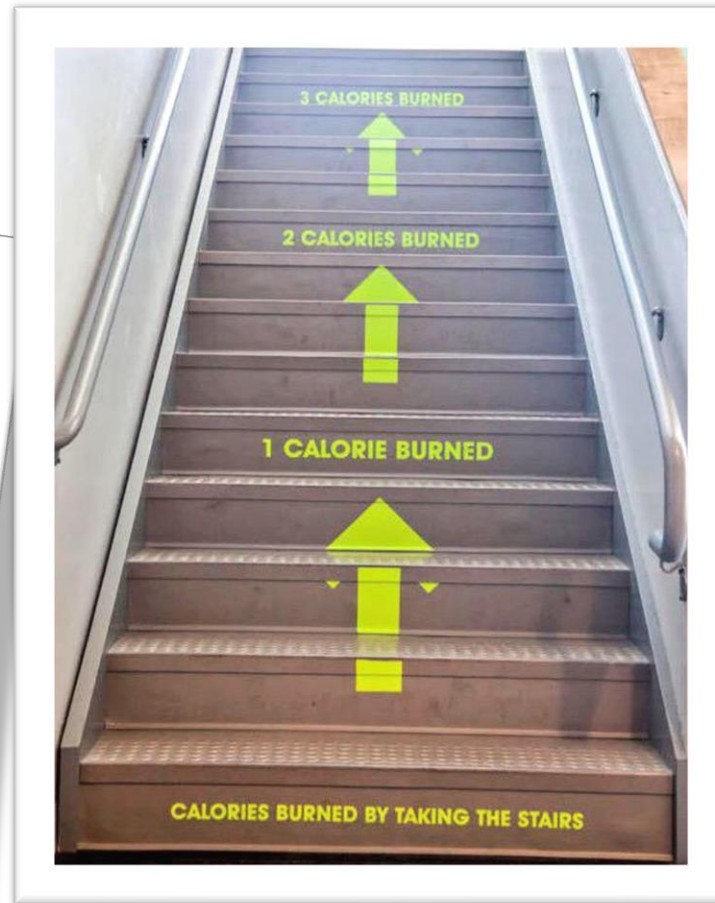
If your goal is behavior change,

**focus on 2 to 3 behaviors at a
time**

The art and craft of storytelling



Nudge them in the right direction

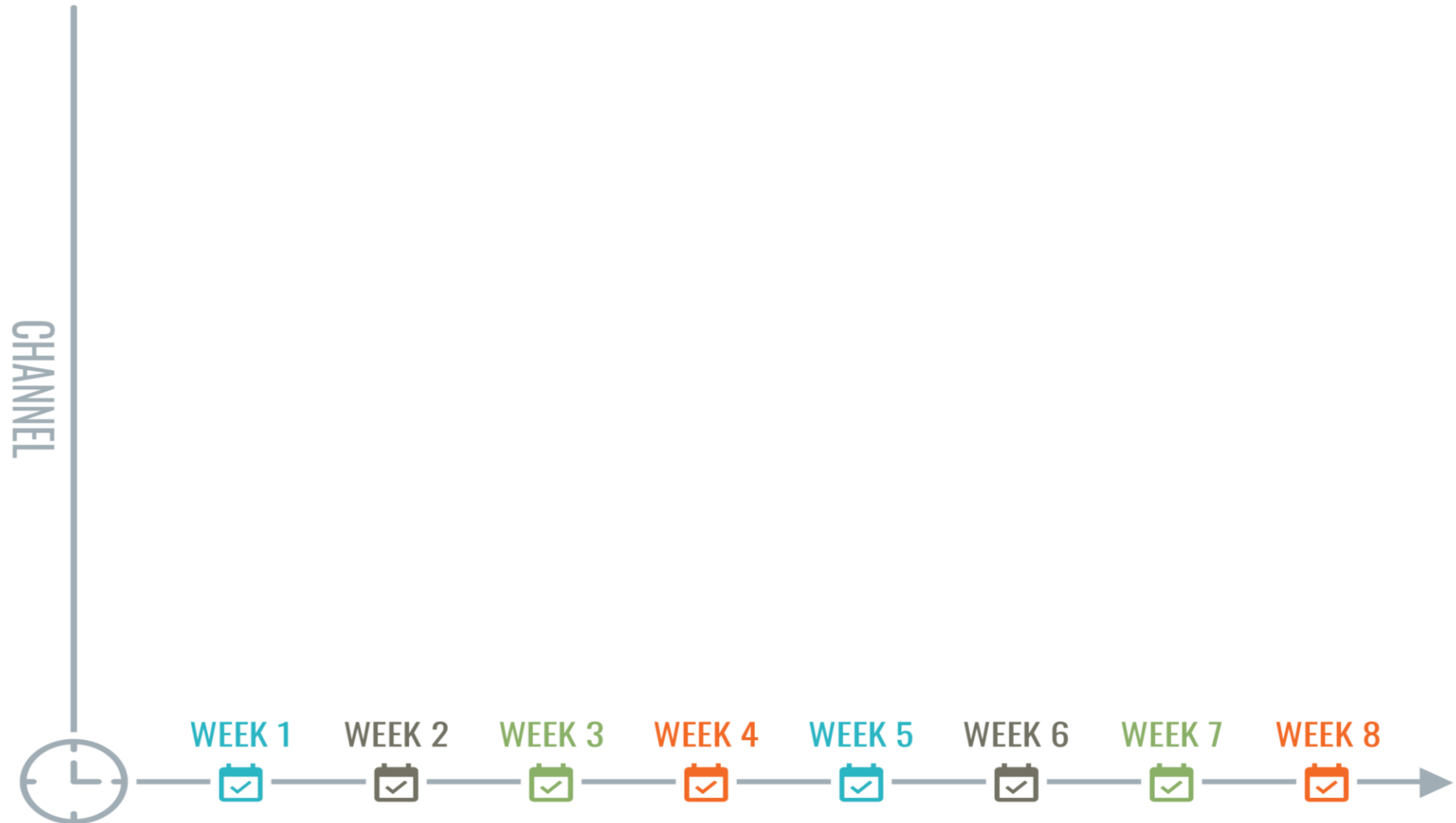


Password

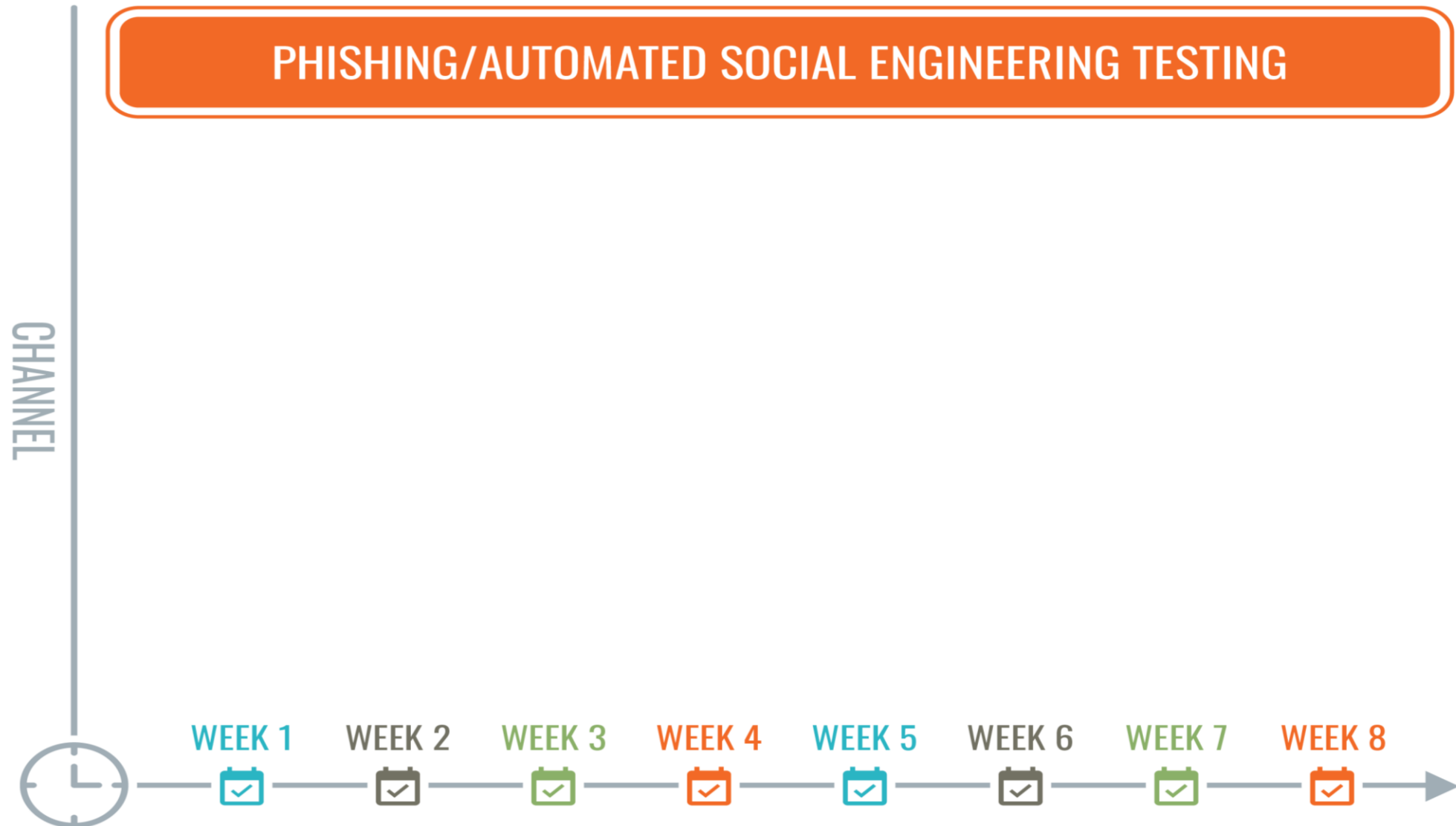
.....|

Not great

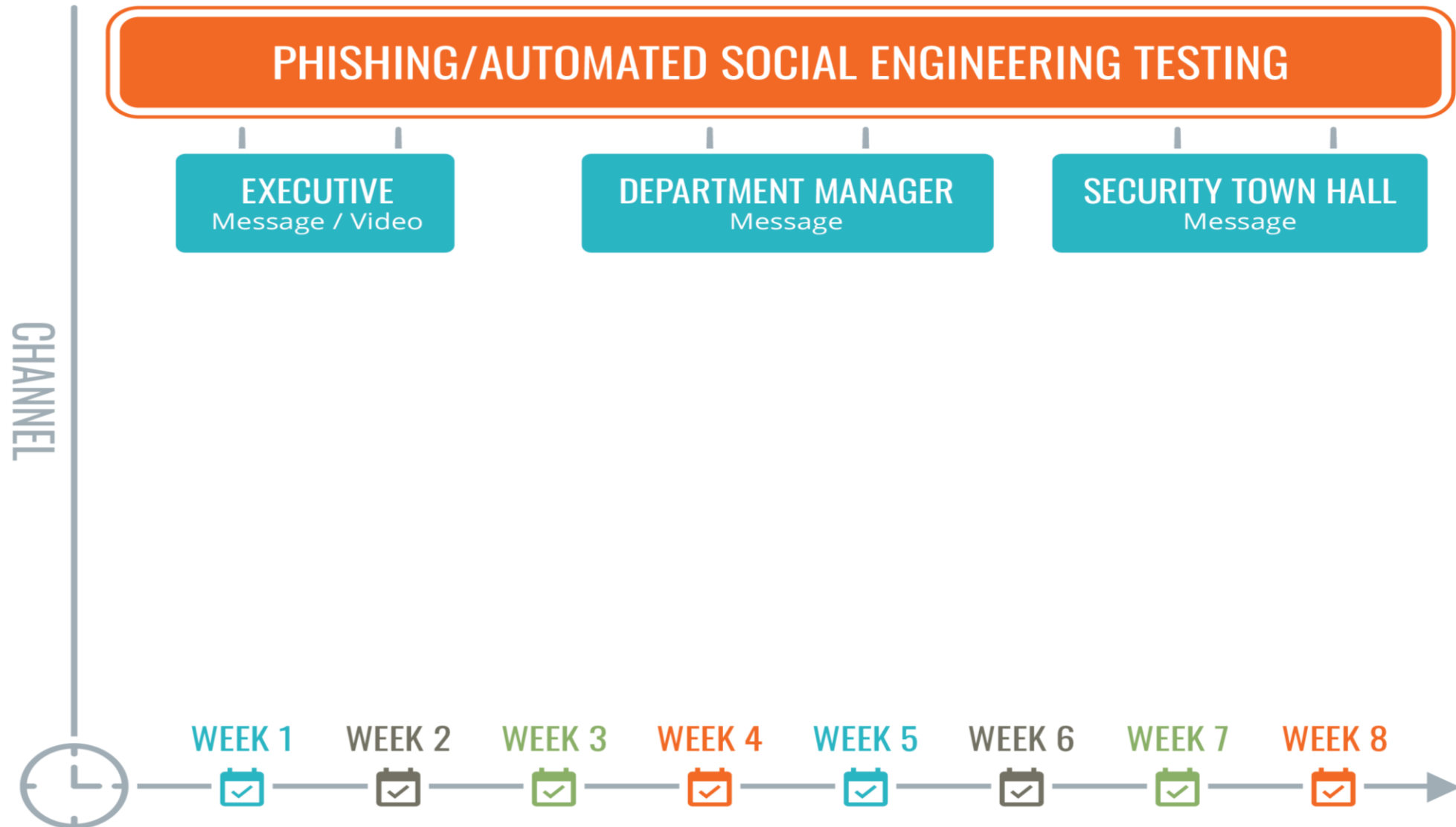
Plan like a Marketer. Test like an Attacker.



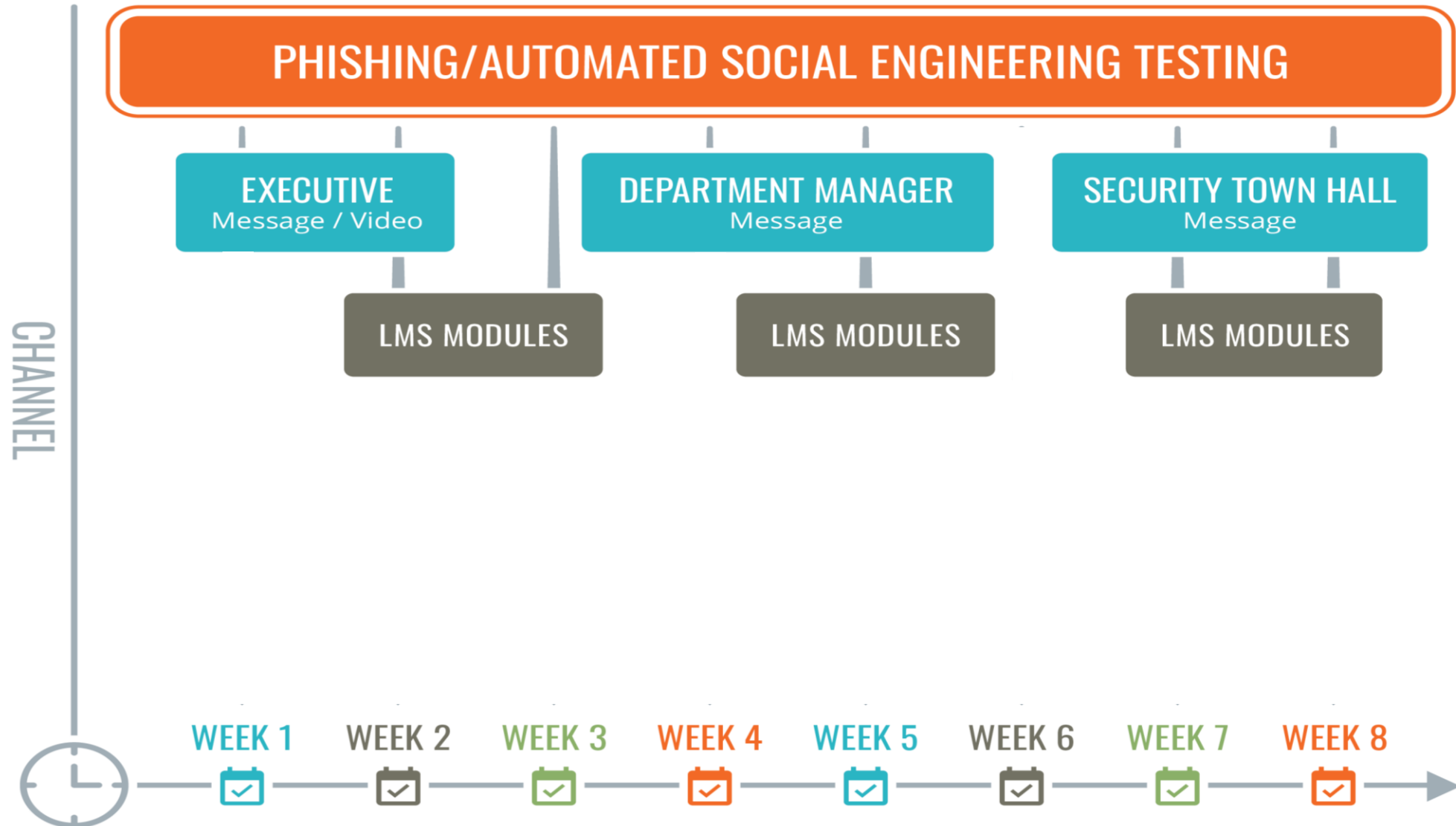
Plan like a Marketer. Test like an Attacker.



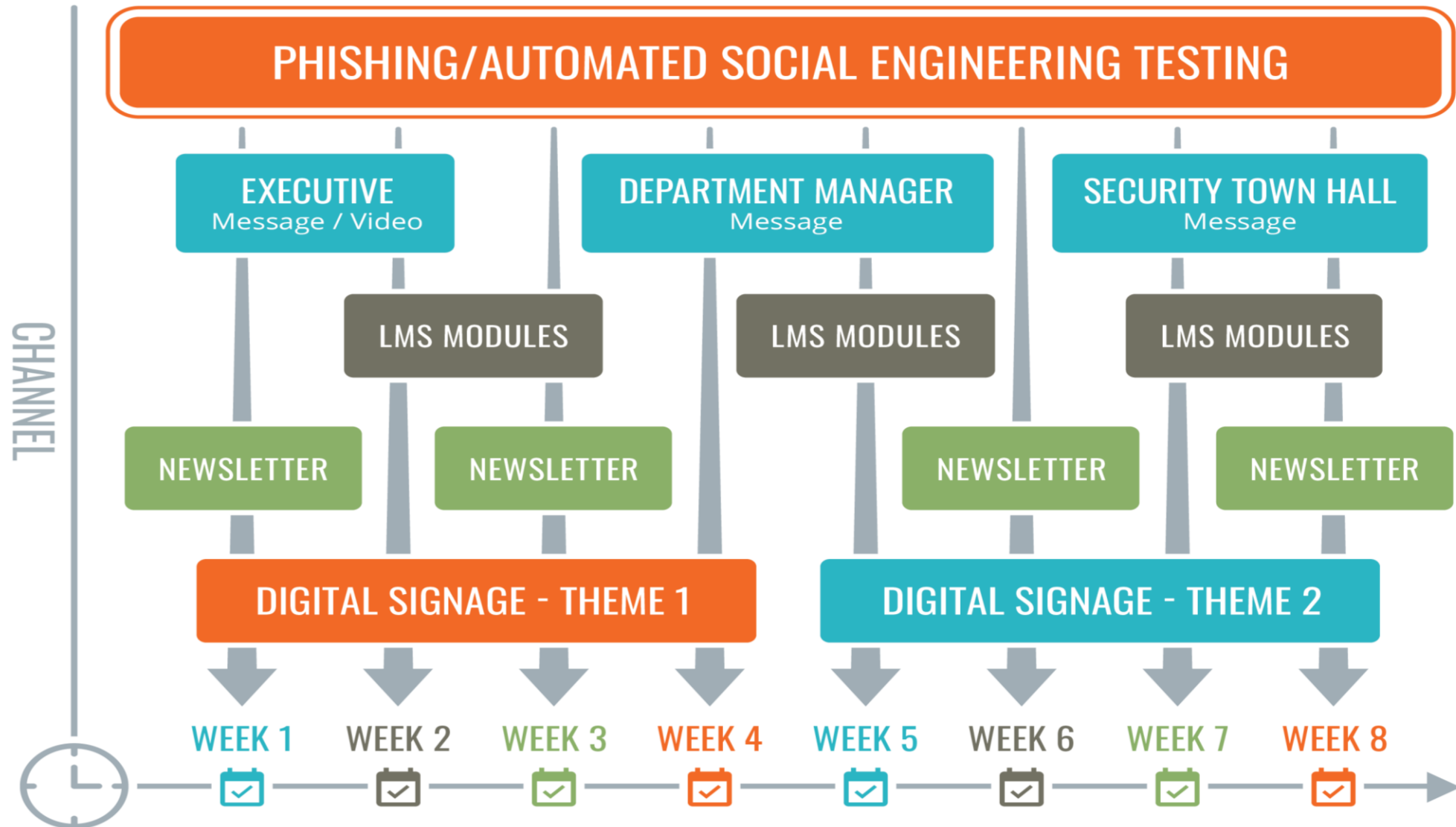
Plan like a Marketer. Test like an Attacker.



Plan like a Marketer. Test like an Attacker.



Plan like a Marketer. Test like an Attacker.



Simulated Phishing

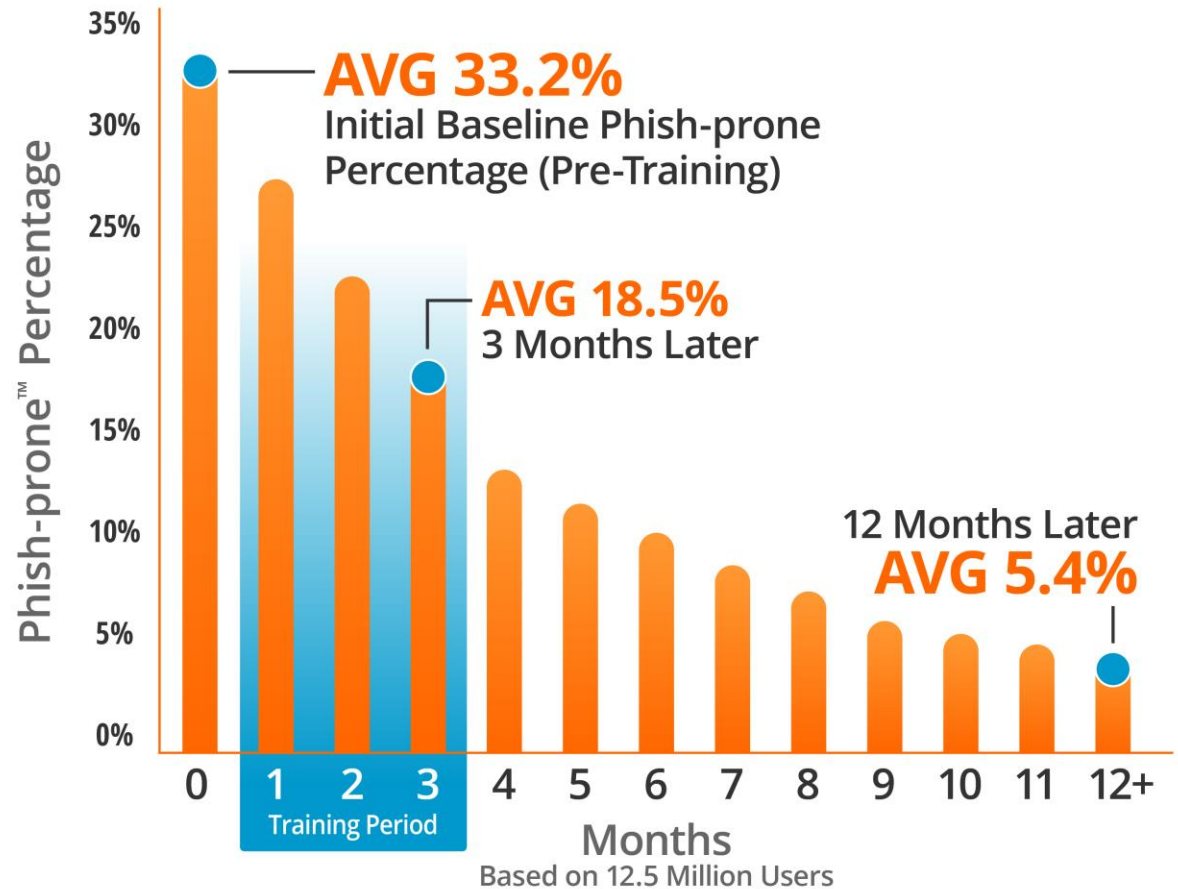
- **Phish Prone Percentage**
 - **Reporting of Suspicious Emails**
 - **A Culture Change**
- 

Generating Industry-Leading Results and ROI

- Reduced Malware and Ransomware Infections
- Reduced Data Loss
- Reduced Potential Cyber-theft
- Increased User Productivity
- Users Have Security Top of Mind

82% Average Improvement

Across all industries and sizes from baseline testing to one year or more of ongoing training and testing



Source: 2023 KnowBe4 Phishing by Industry Benchmarking Report

Note: The initial Phish-prone Percentage is calculated on the basis of all users evaluated. These users had not received any training with the KnowBe4 console prior to the evaluation. Subsequent time periods reflect Phish-prone Percentages for the subset of users who received training with the KnowBe4 console.



**I have a 7-
point
strategy**



- **Create Champions**
- **Share Stories From the Top**
- **Intensity v Consistency**
- **Designated Driver**



Any questions?

Get in touch

James McKenny

Cyber Security Solutions Specialist – Grey Matter

Phone: +44 (0) 1364 655 181

Email: james.mckenny@greymatter.com

UK: +44 (0) 1364 654 100

RoI: +353 (0) 41 475 240

USA: +1 (0) 800 441 1511

CAN: +1 (0) 888 423 2700

www.greymatter.com

Javvad Malik

Lead Security Awareness Advocate – KnowBe4

Email: javvadm@knowbe4.com

Twitter: [@J4vv4D](https://twitter.com/J4vv4D)

LinkedIn: [/in/Javvad](https://in/Javvad)