Your 7 Key IT Challenges Solved

1. Challenge 1
   We have limited resources to plan for, adopt and learn a new technology solution.
   VMware meets the challenge
   *gradable maturity and proven scalability*
   *cost-effective virtualization technologies*

2. Challenge 2
   We must maintain a competitive edge, including IT agility and fast time to market.
   VMware meets the challenge
   *VMware's virtualization-aware security and management tools for deploying and managing virtualization and cloud technology, with integrated infrastructure, management and automation*

3. Challenge 3
   We need technology that just works and is available when we need it.
   VMware meets the challenge
   *Virtualization platform that runs on-premises and in the cloud and to change cloud providers*

4. Challenge 4
   Our apps and data must be secure, yet accessible to our mobile workforce.
   VMware meets the challenge
   *Software-Defined Infrastructure that runs and is highly scalable growth path to protect their business-level requirements, with features such as workload compatibility and migration, cataloging tools to accelerate deployment*

5. Challenge 5
   Our IT budgets are often limited.
   VMware meets the challenge
   *VMware also provides SMBs with a non-disruptive, packaged, OS-independent solutions tailored to SMBs’ needs*

6. Challenge 6
   Our IT solutions must be able to grow with us, as rapidly as we do.
   VMware meets the challenge
   *A solution which provides highly scalable growth path to protect their business-level requirements, with features such as workload compatibility and migration, cataloging tools to accelerate deployment*

7. Challenge 7
   We need flexibility to deploy on-premises or in the cloud and to change cloud providers.
   VMware meets the challenge
   *Software-Defined Services and the ability to move workloads to and from the cloud. Requires infrastructure that is automated, tailored to and priced for SMBs and cost-effective to operate. A solution that delivers reliable, proven, and highly scalable solutions for SMBs and cost-effective to operate.*